STEPHEN AROGUNDADE

IT Business Development Consultant

Association Close, Ogudu, Lagos, Nigeria ·

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I am a result-driven graduate of Statistics with technical proficiency in Html, CSS, and React JavaScript for web development, Cognos Analytics and Microsoft Excel for data analysis and visualization, and PostgreSQL for Databases. Extremely motivated to constantly develop my skills and grow professionally. I am highly creative, with a great passion for numbers and web design.

**EXPERIENCE**

**BUSINESS DEVELOPMENT EXECUTIVE**

**Fidelize Global Ltd.**

Sep 2020 - Present

* Help to identify business weaknesses and actualizing opportunities for growth.
* Represent the organization at trade exhibitions, events, and demonstrations.
* Maintain and develop relationships with existing customers in person and via telephone calls and emails.
* Respond to incoming email and phone enquiries.
* Meet with current clients to assess needs and develop improvement plans.
* Negotiate contracts and closed sales with new and existing clients.
* Develop business pipeline using cold and warm techniques.

**DOCUMENT MANAGEMENT OFFICER**

**Augene Business Synergy Ltd**.

Jan 2020 - Mar 2020

• Worked as a contract staff for First Bank of Nigeria.

**SKILLS**

* JavaScript
* ReactJs
* Sass
* Bootstrap
* IBM Cognos Analytics
* PostgreSQL
* Python
* Data Mining and Visualization
* Vendor Management
* IT Consulting

**EDUCATION**

**UNIVERSITY OF ILORIN**

**B.Sc. (Hons) Statistics**

Second class upper division

2014 – 2018

**PROJECTS**

1. Portfolio Website --- [stephen-portfolio.netlify.app](https://stephen-portfolio.netlify.app)
2. Space Tourism Website --- [space-tourism website](https://stephenseun09.github.io/space-tourism-website-main/)
3. Simple CRUD React App --- [View on GitHub](https://github.com/Stephenseun09/simple-crud-react-app)
4. Tip Calculator App --- [Tip-Calculator](https://stephenseun09.github.io/tip-calculator-app-main/)
5. API Quotes Generator --- [Quotes-generator](https://stephenseun09.github.io/Quotes-app/)
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**Licenses & Certifications**

**Advanced Diploma in Computer Engineering & Maintenance**

**CHS Computer Institute** 2012

**Data Analysis with Python**

**Coursera**

[AF4AZ3DU4JHC](http://coursera.org/verify/AF4AZ3DU4JHC)

**Excel Basics for Data Analysis**

**Coursera**

[WABD9QKAPP88](http://coursera.org/verify/WABD9QKAPP88)

**Data Visualization and Dashboards with Excel and Cognos**

**Coursera**

[SDF3MSKHF4EC](http://coursera.org/verify/SDF3MSKHF4EC)